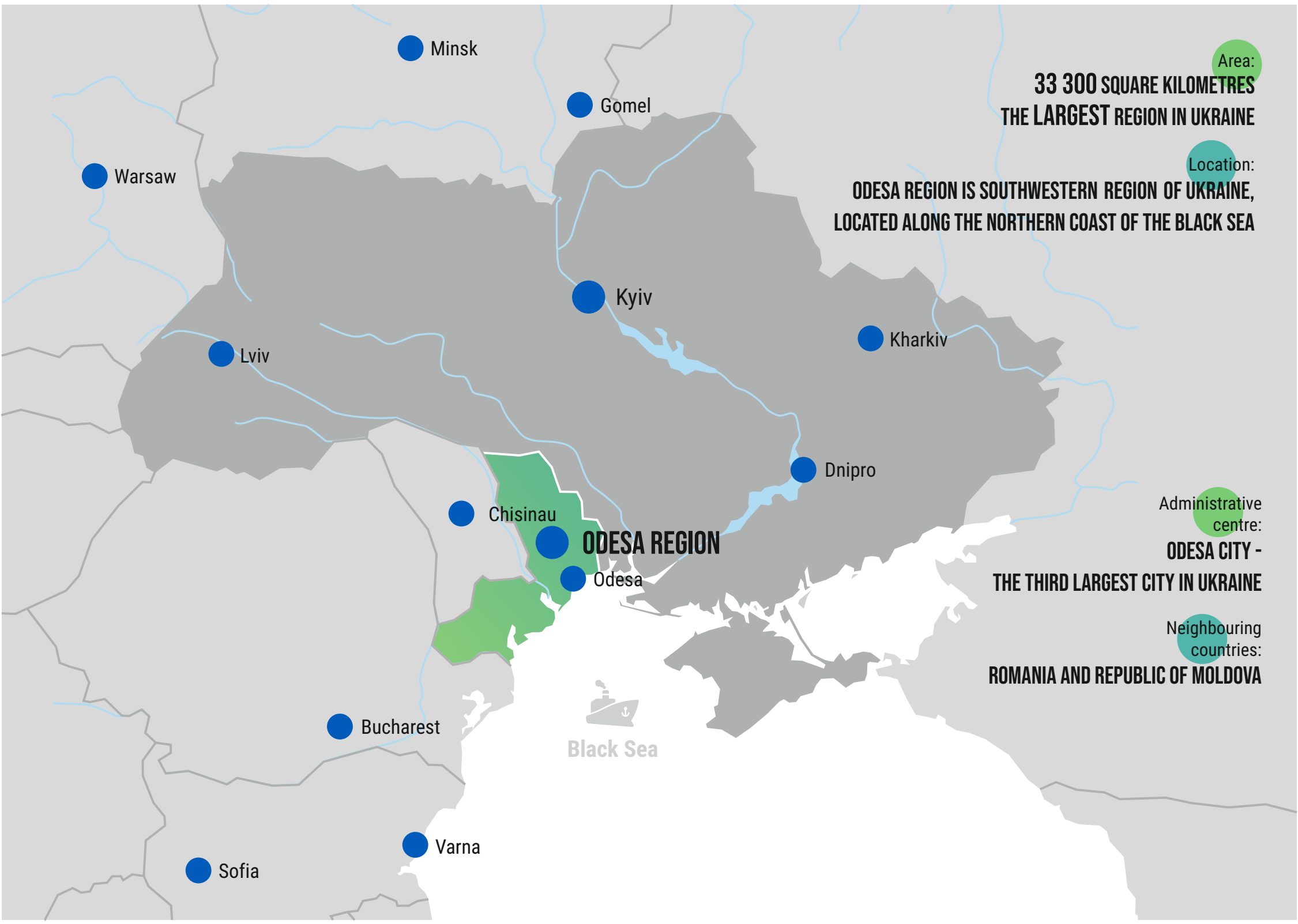


# INVEST IN ODESA REGION

ODESA REGIONAL  
STATE ADMINISTRATION

DEPARTMENT OF INVESTMENTS,  
INTERNATIONAL AND INTERREGIONAL COOPERATION





Area:  
**33 300 SQUARE KILOMETRES**  
**THE LARGEST REGION IN UKRAINE**

Location:  
**ODESA REGION IS SOUTHWESTERN REGION OF UKRAINE,**  
**LOCATED ALONG THE NORTHERN COAST OF THE BLACK SEA**

Administrative  
centre:  
**ODESA CITY -**  
**THE THIRD LARGEST CITY IN UKRAINE**

Neighbouring  
countries:  
**ROMANIA AND REPUBLIC OF MOLDOVA**



**ODESA REGION**

Minsk

Gomel

Warsaw

Kyiv

Kharkiv

Lviv

Dnipro

Chisinau

Odesa

Bucharest

Varna

Sofia



THE ODESA LAND IS THE TERRITORY OF THE BOUNDLES UKRAINIAN STEPPE AND THE BLACK SEA. IT IS SITUATED ON THE CROSSROADS OF THE IMPORTANT INTERNATIONAL WAYS (THE FEATURES OF REGIONAL GEOGRAPHIC POSITION CONDITIONED THE ENTRANCE OF ITS TERRITORY TWO OF NINE ROUTES OF INTERNATIONAL TRANSPORT CORRIDORS). ODESA REGION IS A PART OF UKRAINIAN SEA FRONT AS WELL AS SEACOAST AND BOUNDARY REGION. THE STATE UKRAINIAN FRONTIER WITH ROMANIA AND THE REPUBLIC OF MOLDOVA PASSES ALONG THE REGION'S TERRITORY. THE AREA OF ODESA REGION IS 33.3 THOUSANDS KM<sup>2</sup> (5.5% OF THE TERRITORY OF UKRAINE) THAT ALMOST EQUALS THE SIZES OF THE TERRITORY OF THE REPUBLIC OF MOLDOVA.

ODESA REGION IS THE HIGHLY DEVELOPED INDUSTRIAL REGION AND ITS INDUSTRY HAS A GREAT SHARE IN THE STRUCTURE OF THE UKRAINIAN NATIONAL ECONOMIC COMPLEX. THE ENTERPRISES OF MACHINE-BUILDING AND METAL-WORKING, CHEMICAL AND PETROCHEMICAL, FOOD AND LIGHT INDUSTRIES AND OTHERS ARE SITUATED ON ITS TERRITORY.

# WHY ODESA REGION

**300 €**  
AVERAGE SALARY

**AREA**  
**33.300**  
KM<sup>2</sup>

**7**  
PORTS

**EXPORT**  
**2.4**  
BN \$

**40**  
UNIVERSITIES

**TOURISTS**  
**6**  
MLN

**POPULATION**  
**2.4**  
MLN

**24 707**  
COMPANIES

**IMPORT**  
**1.8**  
BN \$



# AVERAGE GROSS SALARY RANGE BY SECTORS, EUR/MONTH

ACTIVITY	JUNIOR STAFF	MANAGERS
Agriculture & Food processing (Agribusiness)	220	550
Engineering & Shipbuilding Industry	300	623
Apparel & Textile Industry	204	378
Construction	308	520
IT	371	1702
Logistics	285	705
Trade	145	571
Services	132	480
Medicine & Health Care	171	528
Accounting & Finance	308	633

# 2018

## NUMBER OF COMPANIES IN ODESA REGION (ENTITIES)

Micro	20 710	Medium	889
Small	3 093	Large	15
Number of individual entrepreneurs in Odesa region			
			80 300

## TAX RATE

### CORPORATE TAX

Corporate income  
Tax Rate **18%**

### PERSONAL INCOME TAX

Standart Rate **18%**

### VALUE-ADDED TAX (VAT)

Standart Rate **20%**

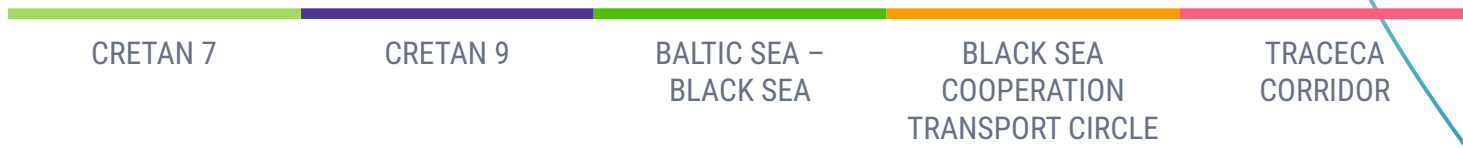
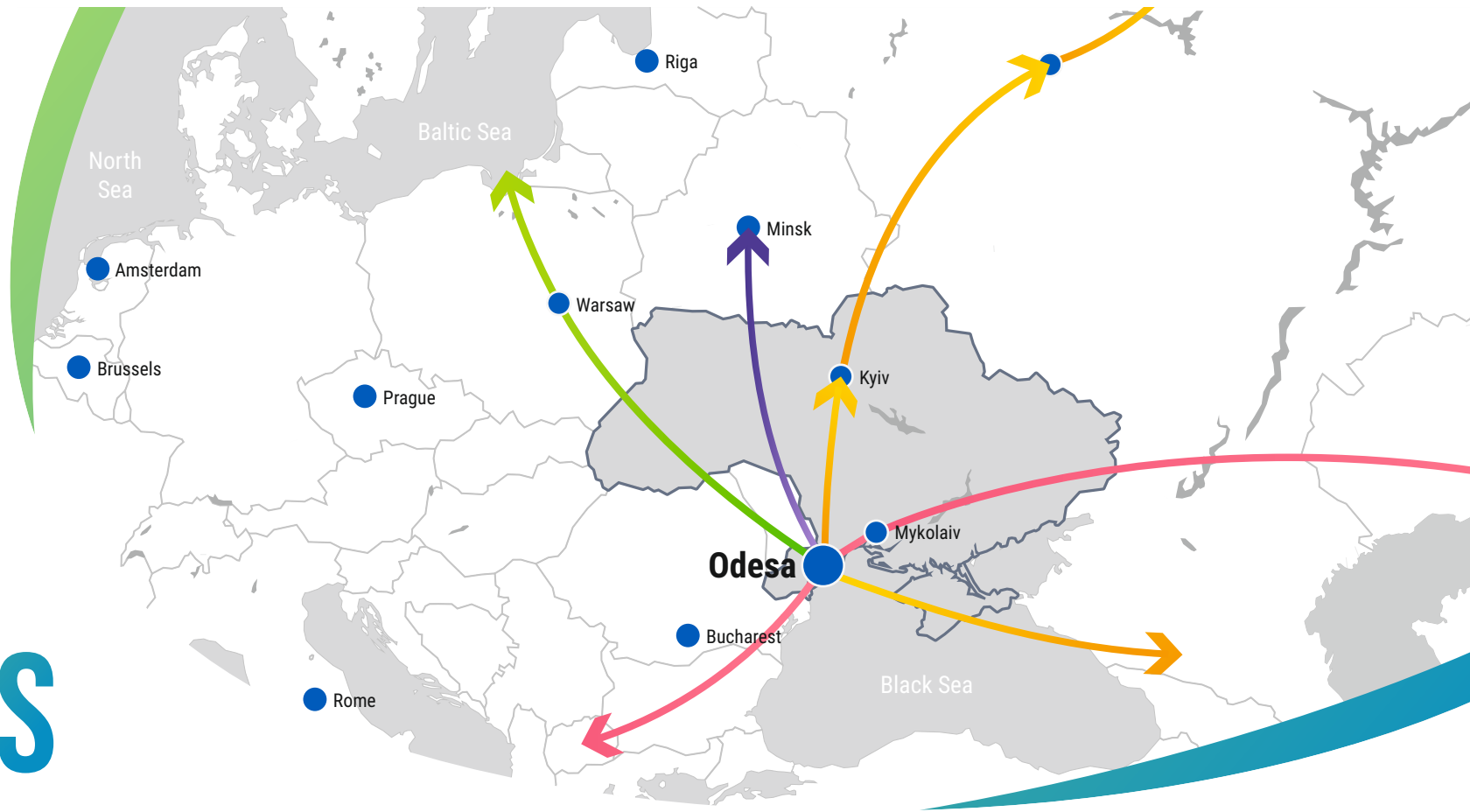
### SOCIAL SECURITY CONTRIBUTION

Employer part **22%**



# LOGISTICS HUB

Odesa is situated in the centre of Southern Ukraine. Five European transport corridors cross the region. It also provides access to the New Silk Road via Black Sea link.

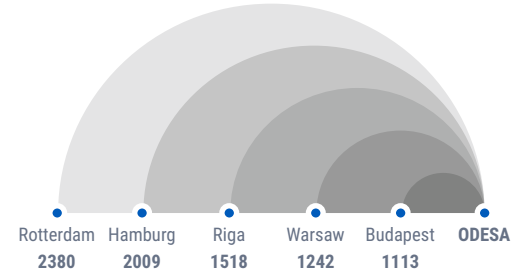




THE POWERFUL INTERBRANCH TRANSPORT COMPLEX OF ODESA REGION IS REPRESENTED BY ALL TYPES OF TRANSPORT:

**RAIL, ROAD, WATER (SEA AND RIVER), PIPELINE, AVIATION**

 **HIGHWAYS**



Roads in ODESA REGION **8327.9 KM**

 **RAILWAYS**

Operational LENGTH, **4001.8 KM**  
Including the Odesa region - **1043.6 KM**

 **AIRWAYS**

Odesa INTERNATIONAL Airport served **1 446 521** passengers in 2018





# PORTS AND MOORING AREAS

## THERE ARE 7 PORTS AND 177 MOORING AREAS IN ODESA REGION:

- 🚢 THE PORTS COVER 861.6 HECTARES
- 🚢 46 MOORING AREAS ARE IN THE CENTRE OF THE CITY
- 🚢 CARGO PROCESSING REACHES UP TO 100 MLN TONS PER YEAR



# TOURISM AND RECREATION

The favourable climate, curative mud and salt waters of the estuaries, sand beaches and mineral water springs are the main natural recreation resources of the region. The region takes the third place in Ukraine according to variety of natural medical resources and number of resort-health establishments. By composition of medical resources the regional resorts are mud climatic with the elements of balneotherapy. The recreation resources enable to effectively treat the diseases of circulation organs, nervous system, respiratory organs, digestion organs, metabolic disturbance and, etc. There are more than 600 establishments for tourist service in the region.

The regional tourist enterprises support the permanent relations with the most CIS countries, countries of Europe, Africa, America and Asia, arrange marine and river cruises, aviation and bus trips and provide tourists with various services.



# RESORT OF VALUE

## «KUIALNYK»

### COMPLEX OF MEDICAL NATURAL FACTORS:

- Brine
- Mineral waters
- Peloids
- Climate
- Landscape

**22 MLN**  
TONS  
OF  
PELOIDS

**15**  
CURATIVE  
MICRONUTRIENTS  
IN PELOIDS

**1.23 BN**  
OF  
MICROORGANISMS  
IN 1 GRAMM  
OF PELOID

**8 MLN**  
MLN TONS OF  
BRINES



### CLINICAL TRIALS WITH EXTERNAL USE CONFIRMED THE BIOLOGICAL EFFECT OF BRINE AND PELOID IN THE FOLLOWING NOSOLOGIES:

- Diseases of the musculoskeletal system
- Diseases of the nervous system
- Skin diseases
- Gynecological diseases
- Metabolic diseases



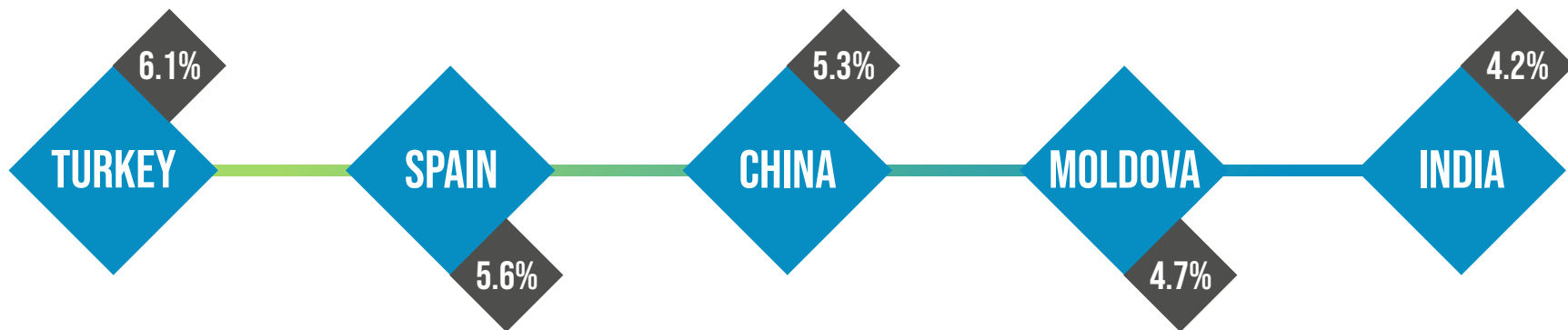
**EXPORT \$ 2.4 BN**



**IMPORT \$ 1.8 BN**



**2018 GOODS WERE EXPORTED TO THE 167 COUNTRIES**



**2018 COMMODITY STRUCTURE OF EXPORT**

VEGETABLE PRODUCT

**780.3 MLN \$**

**46.8 %**

FAT AND OIL

**244.2 MLN \$**

**14.6 %**

VEHICLE

**181.9 MLN \$**

**10.9 %**

FOOD

**163.5 MLN \$**

**9.9 %**

BASE METAL

**112.7 MLN \$**

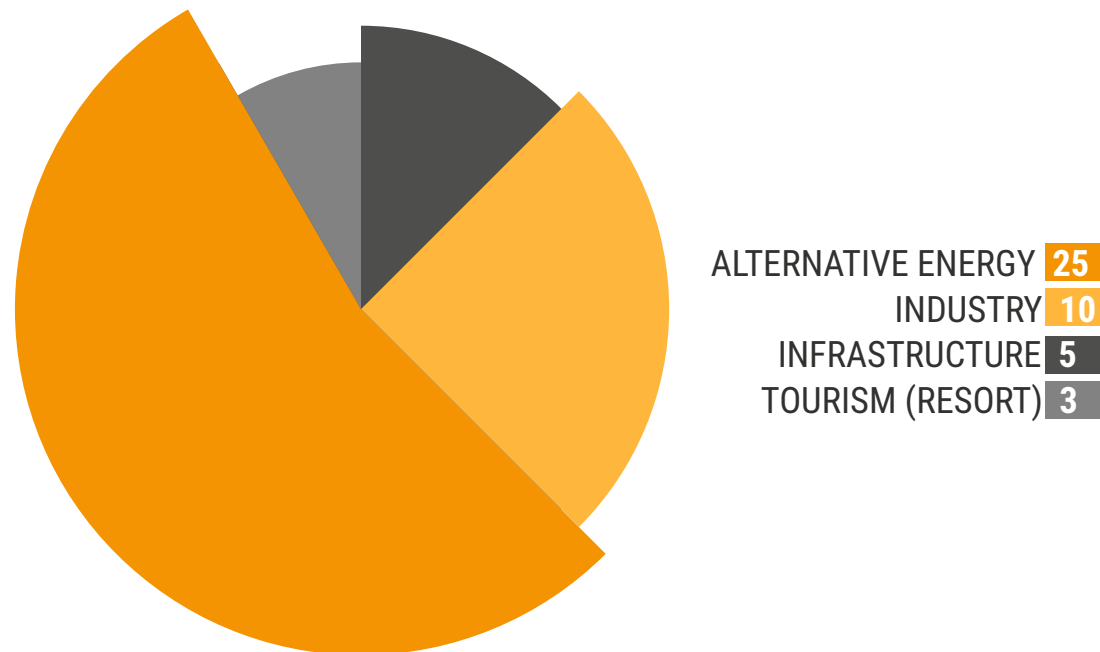
**6.8 %**

## 2018 FOREIGN DIRECT INVESTMENT TO ODESA REGION

1207,1 MLN \$ **2017** +3,8 MLN \$



## INVESTMENT PROJECTS WHICH CAN BE REALIZED IN ODESA REGION



# 29 DIPLOMATIC REPRESENTATIVES IN ODESSA REGION



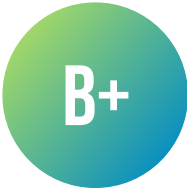
# ODESA REGION IS WELL PLACED FOR COMPANIES EXPLORING NEW OPPORTUNITIES

A NUMBER OF MULTINATIONAL COMPANIES HAVE ALREADY MADE THEIR CHOICE OF ODESA REGION AND BENEFITED FROM THEIR INVESTMENT IN THE REGION

## RANKINGS AND RATINGS

### WORLD CREDIT RATING UKRAINE

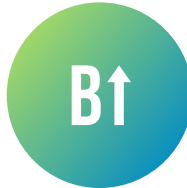
S&P Global



MOODY'S



FitchRatings



### CURRENT INVESTORS IN ODESA REGION

KERNEL



BIIR®  
BETTER ENGINEERING



Cargill™



# TESTIMONIALS



## SHOTA KHAJISHVILI

The representative of RISOIL S.A. in Ukraine

RISOIL S.A. was founded in 2000 in Geneva, Switzerland. The company's structure allows it to utilize its resources to be stable and efficient, to develop actively, to be in touch with the world's markets, and to adapt to their rapid changes. Over the years of development, the company has established offices and manufacturing facilities in Ukraine (Odesa region). Odesa is the excellent location for our company: there are a lot of professionals, there is excellent technical infrastructure and the most important - administrative support from authorities.

## THOMAS SILLESEN

Chairman of the Board of Directors of BIIR & CEO (General Manager) BIIR Ukraine LLC

**BIIR was founded in 2008. It brought together a group of companies operating in the full range of engineering services:**

Solution development, production and reconstruction of equipment for industry, oil production, logistics, solar and wind power. Its customers are outstanding giants in technology and industry: Siemens, Mitsubishi, VESTAS.

Out of 6 operating year **4 years in a row (from 2015 to 2018) BIIR UKRAINE LLC was recognized as the winner of the all-Ukrainian rating "Bona fide tax payers in the field of law, consultancy, science and technology" category.**

The company is growing by building of energy-efficient employee housing, then creating new offices.

Just a few years ago BIIR Ukraine LLC had 8 engineers and today there are almost 200 people working in Odesa, Kyiv, Lviv and Kharkiv.

BIIR Ukraine LLC is planning to build an energy-efficient employee house and then to create new offices with the support of the Odesa regional state administration. Thomas Sillesen said:

«Ukraine's main advantage is the Ukrainians themselves». He keeps on believing in our country and reaffirms his words with investments.





*The Odesa region is the region where the reforms and changes are taking place, the business climate is improving, the quality goods are producing and the representatives of Odesa region business community are people you can cooperate with over the long term.*

**THE DEPARTMENT OF INVESTMENTS, INTERNATIONAL AND INTERREGIONAL COOPERATION OF THE ODESA REGIONAL STATE ADMINISTRATION PUTS HIGH EMPHASIS ON ATTRACTING FOREIGN INVESTMENTS INTO THE ECONOMY OF ODESA REGION, CONTRIBUTING TO THE INCREASE OF THE DYNAMICS OF THE FOREIGN TRADE TURNOVER BETWEEN ODESA REGION BUSINESS ENTITIES AND FOREIGN COUNTERPARTIES.**

*The department of investments, international and interregional cooperation of the Odesa regional state administration will provide all possible assistance to investors choosing Odesa region as their next investment destination.*



# INVEST IN ODESA REGION

DEPARTMENT OF INVESTMENTS, INTERNATIONAL AND  
INTERREGIONAL COOPERATION OF THE ODESA REGIONAL  
STATE ADMINISTRATION

**Ukraine, Odesa**  
**4, Shevchenka Ave**  
**(048) 718 - 95 - 33**  
**[invest@odessa.gov.ua](mailto:invest@odessa.gov.ua)**

